



SOLUTIONS

*World Class Service.
Cutting Edge Technology.
Sound Advice.
Superior Value.*

Technology At Your Speed Of Business

Fact Sheet

TOTAL EMPLOYEES: 2,000 +

FOUNDED: 1998

MANAGEMENT TEAM:

Brad Evans, Chairman
Ed Meyercord, CEO
David Whitt, CFO

2006 NET REVENUE: \$770 million

2006 EBITDA: \$132 million

NETWORK ASSETS: \$1 billion +

COLLOCATIONS: 531 Central Offices

FIBER/ROUTE MILES: 11,000

NETWORK REACH:

Business: > 1.5 million
Residential: > 8 million

SERVICE AREAS:

MidAtlantic Region

VA: Richmond, Hampton Roads, Fredericksburg, Northern Virginia
MD: Baltimore, DC Beltway, Eastern Shore
PA: Greater Philadelphia Metro
DE: Majority of Sussex, Kent and New Castle area
NJ: Atlantic City, Philadelphia NJ suburbs
DC: Business, Government and Wholesale customers

Midwest Region

MI: Greater Detroit Metro, Greater Grand Rapids Metro, Saginaw, Flint, Ann Arbor, Holland, Kalamazoo, Traverse City, Benton Harbor, Lansing
OH: Greater Cleveland Metro, Greater Columbus Metro, Akron, Toledo

Southeast Region

AL: Birmingham, Montgomery, Mobile, Huntsville
FL: Pensacola, Gainesville
GA: Greater Atlanta Metro, Albany
KY: Louisville
LA: Baton Rouge, New Orleans, Lafayette, Lake Charles, Monroe, Shreveport
MS: Jackson, Biloxi, Hattiesburg, Tupelo, Columbus, Meridian
NC: Raleigh, Charlotte, Cary, Gastonia
TN: Memphis, Nashville, Chattanooga, Knoxville, Collierville

LINES ON NETWORK: > 600,000

ACQUISITIONS:

Connectiv Communications
November, 2001
NET2000 Communications
January, 2002
ATG Communications
April, 2002
Elantic Telecom
January, 2006
Talk America
December, 2006

MAJOR PRODUCTS:

Voice

- Local Service (residential and business)
- Long Distance (domestic and international)

Data

- Integrated T1
- Dedicated Internet Access (up to 100Mb)
- Voice over Internet Protocol (VoIP)
- ADSL (residential and business)
- Private Line (DS1, DS3, OCn, waves)
- Frame Relay
- Wholesale Carrier Services (SONET, waves, dark fiber)
- Email and Web Hosting
- Collocation Services
- Digital TV (residential and business)

Security

- Managed Firewall
- Anti-Virus/Anti-Spam
- Web Content Filtering
- Virtual Private Network

Collaboration

- Audio and Web Conferencing



AUTHORIZED AGENT

www.cavtel.com